### QUALIFICATIONS OF THE APPRAISER

Terrence W. McPherson

## Professional Membership/Affiliate

Society of Real Estate Appraisers: SRA - Senior Residential Appraiser
American Institute of Real Estate Appraisers - Candidate for MAI Designation
Realtor Member of Carroll County Board of Realtors

### Education and Background

BA Degree (Magna Cum Laude) Political Science, University of Maryland Grimes & Associates Realty, Inc., Real Estate Sales, March, 1977 to March, 1979 Bay State Appraisal Corporation, Staff Appraiser, March, 1979 to October, 1979 Donald V. Urquhart & Associates, Associate Appraiser, October 1979 to Present Associate Real Estate Broker - State of Maryland, 1980 Partner - McPherson & Urquhart, October 1980 to Present

# Real Estate Courses Completed

Frederick Community College: Basic Real Estate Principles
University of Maryland: Advanced Principles of Real Estate I
Montgomery Community College: Advanced Principles of Real Estate II
Society of Real Estate Appraisers:

Course 101 - Introduction to Real Estate Appraising Narrative Writing Seminar

American Institute of Real Estate Appraisers:

Course 1B - Capitalization Theory and Techniques (Parts I, II & III)

Course II - I, Case Studies in Real Estate Valuation

Course II - 2, Valuation Analysis and Report Writing

Course IV, Condemnation

Course VIII, Single-Family Residential Valuation

### Seminars

Marshall & Swift Cost Seminar American Institute of Real Estate Appraisers: Feasibility Seminar